How Do We Measure Up?



Schwabe Benefits Group:

Providing Innovative Services for Innovative Companies

The Service	You deserve	Check here if your current broker offers this service
Insurance Market Access	We provide access to virtually all insurance and administration markets.	
National Affiliations	In addition to our own talented professionals and specialized value-added services, we have a wealth of resources available to us through several national affiliations.	
Strategic Planning	We will develop a customized strategic plan for you that defines objectives and outlines the actions needed to fulfill those objectives. Our services ensure an organized, complete approach to fulfilling your benefits needs.	
Open Door policy	Employees and their family have direct access to our in house service representative for claims and serof our clients are assigned a team of specialists dedicated to serving their needs. Each client accesses our team through a single point of contact, making working with us se	
Experience	We have proven dedication and a commitment to excellence in our service to the business community.	
Technology	We use leading-edge technology to provide our customers with the latest data analysis, as well as legislative, communication, and human resources administration tools.	
Actuarial Services	When needed, we employ the services of professional actuaries to assist with calculations critical to your employee benefits plans.	
Renewal Representation	Timely renewal management and market analysis.	
Legislative Briefs	Our exclusive Legislative Brief publication summarizes recent federal legislative developments in insurance and employee benefits.	
Client Portal	All of our clients receive access to a personalized Web site. The site is devoted to helping you with plan administration, legislative compliance, employee communication and more!	
Legislative Guides	Included with your client portal, our Legislative Guides provide comprehensive information about federal legislation such as COBRA, HIPAA, HIPAA Privacy, ARRA, FMLA, Section 125 and Medicare Part D.	
Custom Communication	We can assist you with all phases of employee communication, from employee meetings to payroll stuffers and informative brochures about employee benefits and wellness.	
Human Resources Tools	HRconnection® is available to you. This client intranet tool is a complete employee communication system that helps you increase productivity, streamline processes, improve communication and save money for your Human Resources department.	
Pharmacy Benefits Services	Through arrangements with two leading pharmacy benefits managers, we have access to national pharmacy networks, significant discounts, pharmacy benefits modeling tools and more.	
Voluntary Benefits	We have experienced and highly knowledgeable consultants who can help you with this growing and important area of employee benefits.	
Client Portal Community	When partnering with us, you gain access to professionals from all over the country through the Community section of your client portal. An answer to a problem you have is just an e-mail away. As an example, one client writes, "We just recently implemented a premium-only cafeteria plan. Can anyone tell me how this will report on the W-2s?" This question was answered quickly, saving time and resources.	
Lower fee Guarantee	Schwabe Benefits Group, guarantees fees under your current broker.	